



ADARSH RAJ BOKHOREE

Managing Director - Retail and Distribution Cluster

Board Director | MBA Candidate

Overseeing Save Mart Trading Ltd and Chartrade Ltd | Business Transformation Leader

Current Address	Mauritius
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1. EXECUTIVE SUMMARY

Retail and distribution executive with leadership responsibility across the Chartreuse Group Retail and Distribution Cluster, representing Save Mart Trading Ltd and Chartrade Ltd. Oversees a business portfolio generating more than **Rs 1.8 billion** in annual turnover, **450+ team members**, **30 retail outlets across Mauritius**, **200+ suppliers** and procurement activities exceeding **Rs 150 million per month**. Leads the cluster with a clear expansion ambition to grow to approximately **120 total outlets** over the next **5-7 years**.

Recognised for delivering the most profitable financial year in Save Mart Trading Ltd history during FY25/26, turning around the business through commercial discipline, lean operating practices, stronger controls and focused execution.

Executive ambition anchored in scaling high-performance businesses, developing people, strengthening governance standards and creating durable shareholder, employee and community value.

2. EDUCATION AND ACCREDITATIONS

Institute	Certification
University of London	Master in Business Administration (MBA) - Ongoing
Queen Mary University of London	BSc Business Management
Le Bocage International School	International Baccalaureate
Harvard Model Congress	Delegate - Madrid

3. LANGUAGES

English	<div style="width: 80%;"></div>	Fluent
French	<div style="width: 70%;"></div>	Fluent
Mauritian Creole	<div style="width: 100%;"></div>	Native

4. PROFESSIONAL DASHBOARD

Rs 1.8B+

Annual turnover managed

450+

Employees overseen

30

Retail outlets across Mauritius

200+

Supplier relationships

Rs 150M+

Monthly procurement

120

Outlet ambition in 5-7 years

Signature Achievement

Delivered the most profitable financial year in Save Mart Trading Ltd history while leading the Retail and Distribution Cluster covering Save Mart Trading Ltd and Chartrade Ltd, with a growth ambition of 120 outlets over the next 5-7 years.

5. AREAS OF PROFESSIONAL EXPERTISE

Commercial Leadership

- Supplier negotiations
- Trade agreements
- Category management
- Strategic purchasing
- Margin enhancement

Operations Leadership

- Multi-site retail management
- Workforce planning
- Process improvement
- Retail execution
- Maintenance coordination

Finance and Governance

- Treasury participation
- Cash flow monitoring
- Board reporting
- Enterprise risk management
- Capital allocation support

Growth and Transformation

- Business turnaround
- Retail expansion
- E-commerce
- Lean management
- KPI reporting

6. PROFESSIONAL EXPERIENCE

Chartreuse Group Ltd**Director - Board of Directors**

2026 - Present

- Contribute to strategic oversight of a diversified retail and distribution cluster generating more than Rs 1.8 billion in annual turnover.
- Participate in Board deliberations on growth strategy, capital allocation, investment opportunities and shareholder value creation.
- Review budgets, management reports, financial performance, risk matters and key performance indicators.
- Support governance, compliance, enterprise risk management and succession planning initiatives.

Chartreuse Group - Retail and Distribution Cluster**Managing Director - Save Mart Trading Ltd and Chartrade Ltd**

2026 - Present

- Lead overall strategy, commercial performance and operational execution for the Chartreuse Group Retail and Distribution Cluster, overseeing Save Mart Trading Ltd and Chartrade Ltd.
- Oversee 30 retail outlets across Mauritius and a workforce of 450+ employees across the Retail and Distribution Cluster.
- Drive business transformation initiatives focused on profitability, productivity, customer experience and disciplined execution.
- Guide commercial, finance, operations, HR, marketing and expansion priorities, including the ambition to scale the network to approximately 120 outlets over the next 5-7 years.

Chartreuse Retail UK Ltd**Part-Time Retail Project Support**

Jan 2021 - Sep 2021

- Collaborated with senior management on the setup of a new convenience retail chain in the United Kingdom.
- Coordinated with the distribution centre to support timely product availability.
- Handled purchasing and replenishment planning for store items.

Chartreuse Group Mauritius**Project and Business Development Support**

Mar 2018 - Aug 2021

- Helped conceptualise and develop an e-commerce grocery platform during the lockdown period in partnership with MoCaddy.mu and Save Mart Supermarkets.
- Implemented supply chain protocols in response to COVID-19 operating requirements.
- Prepared a project write-up for Chartrade on the development of a central warehouse and distribution centre.
- Worked with the Board and internal stakeholders on enterprise risk management and risk register development.
- Contributed to KPI and management reporting initiatives with a Microsoft BI specialist.

Save Mart Trading Ltd**Commercial Manager**

March 2021 - December 2025

- Led commercial operations across a network of 30 retail outlets, overseeing supplier relations, trade agreements and central purchasing.
- Managed supplier relationships and negotiations with more than 200 suppliers, including both major and smaller local partners.
- Oversaw procurement activity exceeding Rs 150 million per month across the retail and distribution network.
- Worked closely with finance on treasury, cash flow monitoring, profit and loss input and commercial decision-making.
- Delivered the most profitable financial year in Save Mart Trading Ltd history during FY25/26 by turning around the business into a lean, disciplined and profitable operation.

D'or & Mie**Part-Time Operations Support**

Mar 2021 - Aug 2021

- Managed bakery production scheduling and delivery logistics for bakery operations.
- Worked with the design team on logo and packaging improvements to enhance sales appeal.
- Supported HR in recruitment coordination and hiring processes.

7. KEY ACHIEVEMENTS

- Delivered the most profitable financial year in Save Mart Trading Ltd history during FY25/26.
- Contributed to the leadership of the Chartreuse Group Retail and Distribution Cluster, covering Save Mart Trading Ltd and Chartrade Ltd and generating over Rs 1.8 billion annually.
- Support the strategic ambition to expand the retail network from 30 outlets across Mauritius to approximately 120 total outlets over the next 5-7 years.
- Oversaw procurement activity of approximately Rs 150 million per month, representing about Rs 1.8 billion annually.
- Managed commercial relationships with more than 200 suppliers across major and smaller supplier categories.
- Oversaw operations supporting more than 450 team members and 30 outlets across Mauritius.
- Contributed to enterprise risk management, KPI reporting and business intelligence initiatives.
- Supported digital transformation and e-commerce development during the COVID-19 period.

9. TECHNICAL AND LEADERSHIP SKILLS

Microsoft Excel	Power BI / KPI reporting	Strategic planning
Microsoft PowerPoint	Treasury analysis	Cash flow analysis
Google Analytics	HubSpot	SEO
Six Sigma concepts	Enterprise risk management	Supplier negotiation
Odoo Open Source ERP	Sage / Oracle / Sicomax	Claude / OpenAI / ChatGPT

11. PERSONAL INTERESTS

- Football
- Reading
- Business strategy
- Retail transformation
- Community development

12. REFERENCES

Available upon request.

8. TRANSFORMATION CASE STUDY

Save Mart Trading Ltd Turnaround - FY25/26

Situation

The business required stronger profitability, sharper operating discipline and a clearer commercial focus.

Action

Implemented leaner ways of working, tighter commercial controls, stronger supplier discipline, procurement focus and performance monitoring.

Result

Delivered the strongest financial year in company history and repositioned the business as a lean, disciplined and profit-making retail operation.

10. LEADERSHIP AND EXTRA-CURRICULAR

- Captain - Queen Mary University of London football team.
- Committee Member - Hindu Society, supporting society activities and team-building initiatives.
- Duke of Edinburgh Gold Award recipient.
- Harvard Model Congress Delegate - Madrid.

Executive Positioning

Retail and distribution leader focused on scaling high-performance businesses, strengthening governance and creating long-term value for shareholders, employees and communities.